

Scaling the Global RegTech

Half-year Report 2020



» Corporate Profile «

EQS Group is a leading international provider of regulatory technology (**RegTech**) in the fields of **corporate compliance** and **investor relations**. In working with EQS Group, thousands of companies worldwide inspire trust by fulfilling complex national and international disclosure obligations, minimizing risks and communicating transparently with stakeholders.

EQS Group's products are pooled in the **cloud-based** software **EQS COCKPIT**. They ensure the professional control of compliance workflows in the fields of whistleblower protection and case management, policy

management, insider list management and disclosure obligations. In addition, listed companies benefit from a global newswire, investor targeting and contact management, IR websites, digital reports and webcasts for efficient and secure investor communications.

EQS Group was founded in 2000 in Munich, Germany. Today the group **employs over 350 professionals** and has offices in the **world's key financial markets**.

» Key Figures (IFRS) «

Profit figures	6M 2020	6M 2019	+/-
Revenues*	18,454	15,206	21%
EBITDA	2,996	150	>100%
EBIT	1,004	-2,023	>100%
Group net income	117	-2,450	>100%
Asset figures	June 30, 2020	Dec. 31, 2019	+/-
Balance sheet total	50,657	49,935	1%
Equity	26,273	26,107	1%
Equity ratio (%)	52%	52%	-
Cash and cash equivalents	2,003	1,184	69%
Group employees*	6M 2020	6M 2019	+/-
Average of the reporting period	357	368	-3%
Personnel expenses	10,411	10,416	0%
	June 30, 2020	June 30, 2019	+/-
Earnings per share (EUR)	0.09	-1.64	>100%
Market capitalisation (million EUR)	126.30	94.70	25%

Unless expressly otherwise stated, all data are in thousand Euros (except for the number of employees)

* Adjusted for the sale of ARIVA.DE AG

» Highlights 6M 2020 «

**Operating Leverage:
Revenue* increases
in HY1 2020 by 21%**

Operating Expenses -2%*

New **IR COCKPIT:**

445 new

SaaS-contracts
(as of June 30, 2020)

€ 2.94 mln.
newly acquired **ARR**
(+126%)

EBITDA increases to
€ 3.0 mln.
(HY1 2019: € -107 thousand*)

Revenue in the
Compliance
segment grew by

+16%*

Revenue in the
Investor Relations
segment grew by

+28%*

151

**New SAAS
CUSTOMERS**

(HY1 2019: 166)

**Pro forma excl. ARIVA.DE AG*

» Our Purpose «

We at EQS believe that **radical transparency** and **compliance** create the most important corporate capital:

TRUST

» As pioneers in digitization of corporate workflows our true passion is to make Investor Relations, Communications and Corporate Compliance Officers

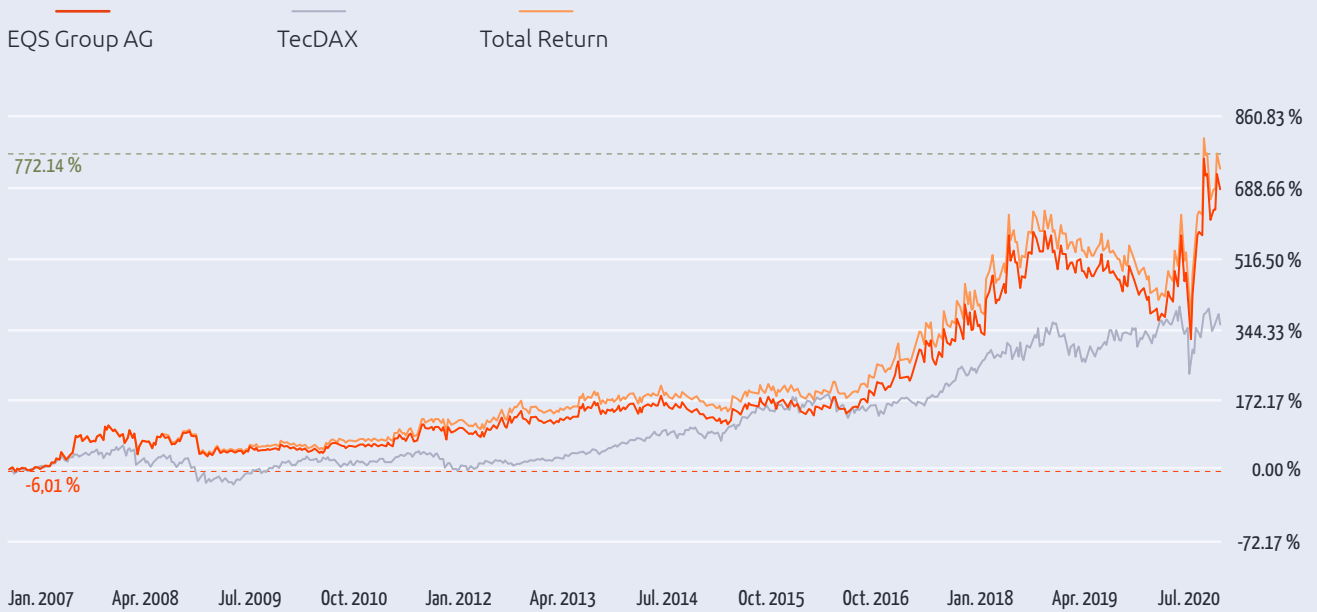
BETTER IN CREATING TRUST.«

» Index «

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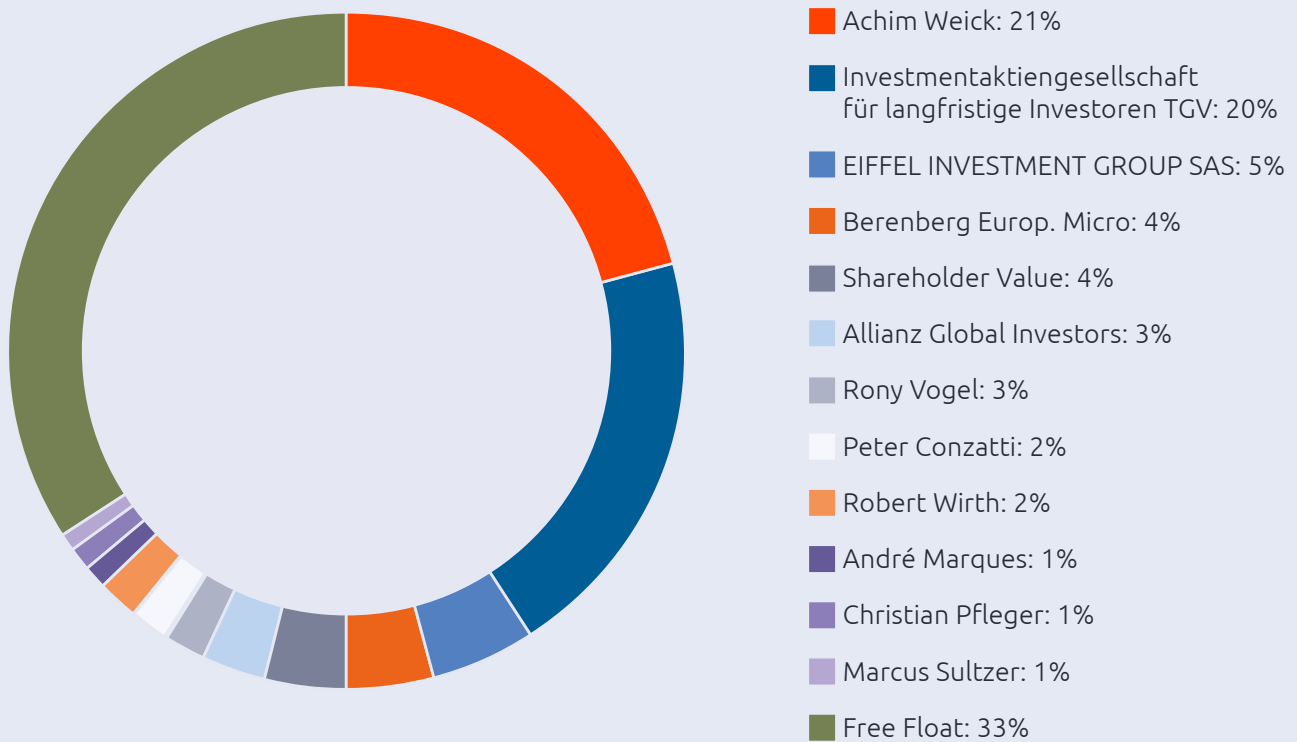
» Share price performance since IPO «

(as of August 3, 2020)



» Shareholder structure of EQS Group AG «

(as of August 4, 2020)



Institutional Investors >3% & Management and Board of directors



» Corporate structure «

Group

EQS Group AG
(est. 2000)

- Germany
- Austria

Est. 2006

EQS GROUP AG

- Switzerland

Est. 2007

**EQS Financial
Markets & Media GmbH**

- Germany
- Austria
- Switzerland

Est. 2008

EquityStory RS, LLC

- Russia

Est. 2013

EQS Asia Ltd.
(EQS TodayIR)

- SAR Hong Kong
- China

Est. 2013

**EQS Web
Technologies Pvt. Ltd.**

- India

Est. 2015

EQS Group Ltd.

- UK

Est. 2015

EQS Group Inc.

- USA

Est. 2017

EQS Group SAS

- France

» Revenue performance 6M 2020 «

With our strategic expansion of business segments to include Compliance and the development into a technology company with revenue from **software-as-a-service (SaaS)**, we have introduced additional key performance indicators for business development and also reporting.

The focus is on the **share of recurring revenue (RR ratio)**, which reflects the sales quality and scaling potential. The **newly acquired annual recurring revenue (ARR)** and the **number of new and total clients** in the reporting period is crucial for the growth dynamic.

Due to the **sale of our subsidiary ARIVA.DE AG** and the associated **deconsolidation of the company as of July 1, 2019**, we are also reporting revenues adjusted for ARIVA.DE AG in the previous year as well regular sales figures. This enables a better comparison of the financial year. From the sale of ARIVA.DE AG, an earn-out of €246K was received in Q2 2020.

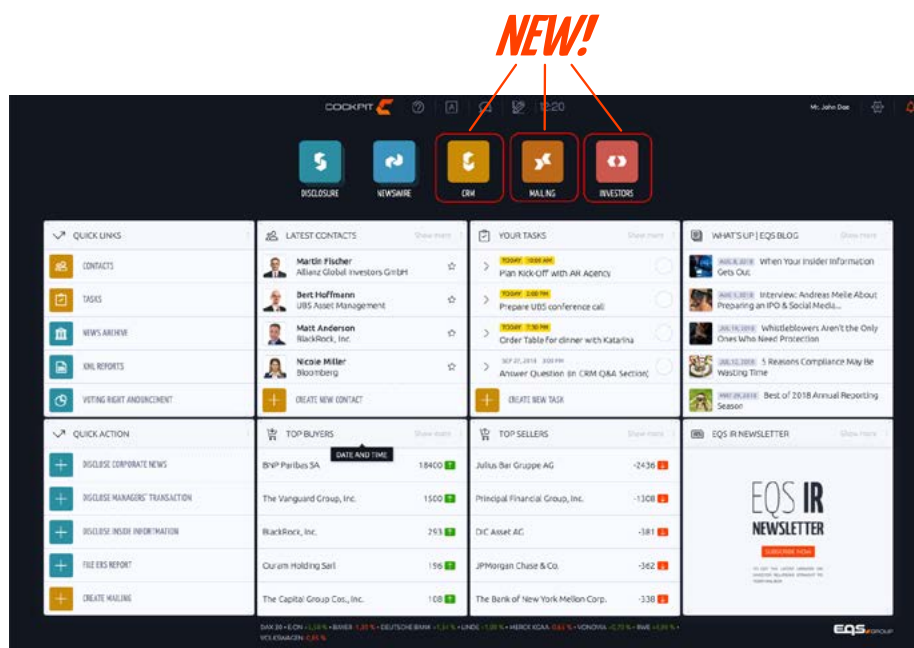
The **adjusted group revenue increased** in the first half of 2020 by **+21%** to **€18.45 million** (previous year: €15.21 million) and was thus slightly above the forecast corridor for the whole of 2020 (+15% to +20%). The growth can be attributed particularly to the **additional revenues booked for the first time** with the **new IR COCKPIT** including the CRM (Customer Relationship Management), Investors and Mailing apps, as well as a **strong increase in**

audio and video webcasts and a **higher volume of news** due to the **COVID-19 pandemic**. The **revenue according to IFRS**, and thus taking into consideration ARIVA.DE AG in the first half of 2019, decreased by **-1%**.

With **€2.94 million**, the **ARR** that was **newly won** in HY1 2020 is clearly above the previous year (€1.30 million) and is slightly above our expectation. In relation to the **recurring revenue** in the first half of the year of **€14.1 million**, the **ARR growth**, was **+21%**. The percentage of recurring revenues was also high at **79%** in **Q2 2020** (Q2 2019: 78%).

Also, we were able **to gain 151 SaaS customers** in the first half of the year. In terms of customer growth, we are within the updated expectations for 2020 (300-350 new customers). The total number of customers rose to **2,541** taking into account a churn rate of 6%.

In HY1 2020, product development has focused on the **Policy Manager** and **Approval Manager** compliance solutions and work was carried out on the existing apps in the **new IR COCKPIT**. **Costs** amounting to **€868K** were **capitalized**, meaning they were considerably lower than in the first half of 2019 (€1.67 million). The launch of these new cloud products will result in an expansion of subscription revenue and a further increase in the percentage of recurring revenue.



» Segment Revenues «

We have divided our product range into two segments, **Compliance** and **Investor Relations**, according to our markets.

The **Compliance** segment includes all products **for fulfilling a legal or regulatory obligation**. In addition to our **proven portfolio products**, this includes reporting requirements in the news area (disclosure), submission to the Federal Gazette (filing) and LEI this also includes the **new SaaS products** for implementing compliance tasks

such as Insider Manager, Integrity Line, Policy Manager and Approval Manager. Due to standardised requirements for all customers, cloud solutions are only offered in this area.

The **Investor Relations** segment includes products in the area of voluntary **investor and corporate communication and investor data**. The **SaaS products** Investors, CRM and Mailing have been added to the Newswire, Websites, Webcasts and Media **portfolio products**.

Compliance

Investor Relations

Cloud
(SaaS)



Disclosure



Integrity Line



Policy



Insider



Approval



Newswire



CRM

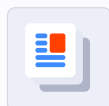


Mailing

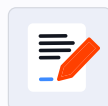


Investors

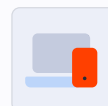
Service



Filings



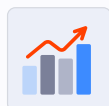
LEI



Websites



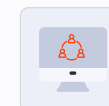
Webcasts



Tools



Reports



Virtual AGM



Media

In the **Compliance segment**, we achieved a **+16%** increase in **revenue adjusted** for the sales of ARIVA.DE in HY1 2020 to **€9.42 million** (previous year: €8.16 million*), taking us to the upper end of the forecast. As a result, we were able to increase our existing business with **Regulatory News, XML and LEI**, and our **Integrity Line** and **Insider Manager** SaaS-Applications. **According to IFRS**, revenue was **-2%** lower than in the previous year.

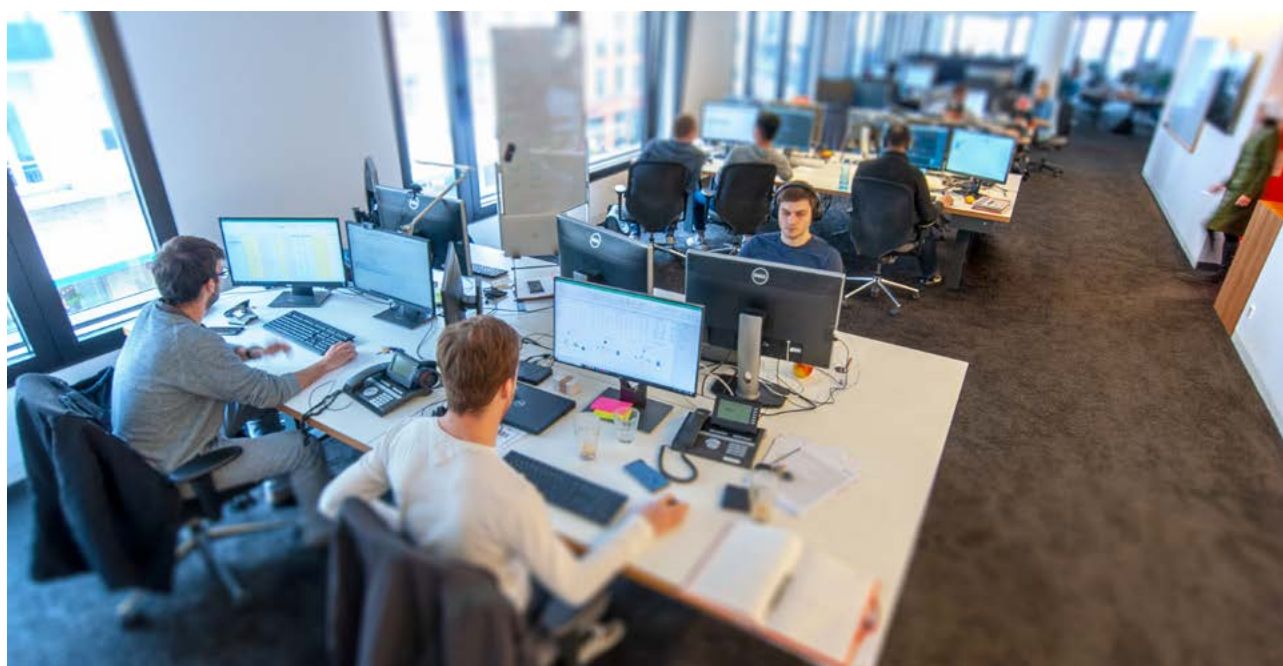
The number of **SaaS customers** rose in the first half of the year by **63** to a total of **1,343 customers**. The new customers were acquired primarily from the markets in Germany, France, Switzerland and the UK. Although the new customers for compliance solutions are not yet fully reflected in the growth in revenue, this will increase the sales carried forward to the coming quarters.

In the **Investor Relations segment**, the number of SaaS customers in HY1 2020 increased by **20** to **2,192** compared to the end of the year. The low net growth is attributed in particular to a higher number of inactive customers (Newswire, Filings).

As a result of the **deconsolidation of ARIVA.DE AG as of July 1, 2019**, **segment revenue** decreased by **-1%** to **€9.03 million** (previous year: €9.11 million). In **adjusted*** terms, the revenue growth was **+28%**, making it above the targets set. This is the result of increased demand for digital services such as webcasts due to the **COVID-19 pandemic** and significant additional revenue from the provision of the new IR COCKPIT. The **revenue recorded** with the **new software apps** in the IR COCKPIT was **€1.35 million**. By the end of the first half of the year, we were able to sign **SaaS contracts for the new COCKPIT** with a total of **445 companies**.

<i>Segments 6M 2020</i>	<i>Compliance</i>	<i>yoy</i>	<i>Investor Relations</i>	<i>yoy</i>
Cloud revenue	€5.54 million	19%*	€3.42 million	50%*
Service revenue	€3.88 million	11%	€5.61 million	18%*
SaaS-customers (previously "Large Caps")	1,343	11%	2,192	4%
Filing-customers (annual basis)	4,329	2%		

* Adjusted for the sale of ARIVA.DE AG



» Geographical revenue «

Domestic

Domestic business recorded an **adjusted* increase in revenue** by **+20%** to **€12.89 million** in HY1 2020, meaning it was **slightly above our expectations**. The sharp increase in audio and video webcasts and a higher news volume as a result of the effects of the **COVID-19 pandemic** on the economy led to additional unplanned revenue. At the same time, significant additional revenue could be realised through the provision of the new IR COCKPIT and the associated signing of additional SaaS contracts. **Contracts had already been concluded with 358 customers** by the end of June. We assume that all customers in Germany will be converted to the new IR COCKPIT in 2020.

In the first half of 2020, **48 new SaaS customers** (excluding LEI & Filings) could be **acquired** in Germany.

The **number of customers** increased year-on-year by **53** to **1,255**, taking into account 52 customer departures (annualised churn rate: 4%). Normally, these are not terminations, but primarily customers who have been inactive for 12 months and, for example, have not sent any messages or submitted their financial report later.

International

Our **international business** achieved a **revenue increase** of **+24%** to **€5.57 million** in the first half of 2020 (previous year: €4.50 million), meaning it was slightly above our expectation, for the same reasons as the domestic business. Internationally, **contracts** could be concluded for the new IR COCKPIT with **87 customers** by June 30, 2020. In HY1 2020, our international businesses were able to acquire **103 SaaS customers**.

higher than in Germany. The high churn rate is due to an active abandonment of unprofitable projects in Asia and inactive IR customers in the new UK and USA markets.

All international locations were able to increase their sales, with France, the UK and the USA increasing by double digits.

The number of customers increased on an annual basis by a further **119 companies** to **1,286**, taking customer losses into account. At 7%, the annualised churn rate was

As a result of the sale of ARIVA.DE AG, the **international share** of revenue also increased significantly to **30%** (HY1 2019: 24%).

<i>Geographic Market</i>	<i>Domestic</i>	<i>yoy</i>	<i>International</i>	<i>yoy</i>
Revenue 6M 2020	€12.89 million	20%*	€5.57 million	24%
SaaS customers	1,255	4%	1,286	10%

* Adjusted for the sale of ARIVA.DE AG

» Expenditure development «

Operating expenses (purchased services, personnel expenses and other operating expenses) decreased considerably by **-18%** to **€16.71 million** (HY1 2019: €20.48 million) in the first half of the year as a result of the deconsolidation of ARIVA.DE AG on July 1, 2019. The expenses also decreased slightly by **-2%** when **adjusted** for the expenses of **ARIVA.DE AG** in the previous year. The lower expenditure is due to the completion of the new apps for the IR COCKPIT and the associated expiry of the "EQS Cloud 2020" investment programme.

The largest expenditure item, **personnel expenses**, decreased in the first half of 2020 by **-19%** to **€10.41 million** (previous year: €12.93 million). On a quarterly average, the group employed 357 people worldwide (HY1 2019: 468). **When adjusted***, personnel expenses were **almost unchanged** and therefore **below target**.

As a result of the completion of the new apps for the IR COCKPIT, freelance capacities have been gradually reduced since the second quarter of 2019. At the same time, the increased demand for webcast solutions led to a significant increase in **purchased services (adjusted)** in this area. In total, these were **almost unchanged** from the previous year and amounted to **€3.28 million** (€3.29 million*).

The **other operating expenses (adjusted)** fell due to the high cost discipline by **-12%** to **€3.02 million** (€3.43 million*) and were thus significantly lower than expected. Marketing and sales expenses, in particular, were lower than planned.

With the onset of **operating leverage**, the **EBITDA** jumped to **€3.00 million** (€-107K*). As a result, the forecast for 2020 has also been adjusted upwards. Adjusted for the effects of IFRS 16, the EBITDA for HY1 2020 is €2.02 million (€-763K).

Depreciation (adjusted*) increased significantly by **+24%** to **€1.99 million** (HY1 2019: €1.61 million*). This is primarily due to the **completion of the new apps for the IR COCKPIT** and the associated first-time amortisation of the corresponding own cost capitalised. Own cost capitalised totalling €410K was written off in the first half of the year. Further depreciation on leasing liabilities (IFRS 16) was carried out to the amount of €928K and on acquired customer bases to the amount of €328K. All acquired customer bases were amortised on schedule.

The **EBIT** was **€1.00 million** and thus improved significantly compared to the same period of the previous year (€-1.71 million*). In the **financial result**, positive exchange rate effects, taking into account the net interest expense (€81K), including €56K through IFRS 16, resulted in income of **€24K** (HY1 2019: expenditure of €-58K*). The earnings before taxes were €1.03 million (€-1.77 million*).

Deferred tax liabilities resulted in a disproportionately high tax expenditure of €-911K (HY1 2019: €-360K*). As a result, for the first time in the first six months, a **net profit for the year of €117K** (HY1 2019: €-2.13 million*) was reported.

* Adjusted for the sale of ARIVA.DE AG



» Development of assets and financial position «

The **balance sheet total** rose slightly by **+1%** to **€50.66 million** (Dec. 31, 2019: €49.93 million) due to seasonally higher advance payments as of the reporting date June 30, 2020.

As a result of the regular depreciation on **property, plant and equipment** in accordance with IFRS 16 (€928K), we had a decrease to **€7.85 million** as of the balance sheet date (Dec. 31, 2019: €8.84 million). **As a result of the capitalization of the new apps, intangible assets rose** slightly to **€32.23 million** (Dec. 31, 2019: €32.01 million). Acquired customer bases with a book value as of June 30, 2020 of €6.45 million, which are amortised on a linear basis over a respective total term of 15 years, as well as purchased software (Integrity Line) and self-developed software amounting to €7.89 million, are included in the intangible assets.

Compared to the previous year, **trade accounts receivable** was **-14%** lower on the reporting date at **€3.74 million** (June 30, 2019: €4.34 million). The decline is particularly due to the deconsolidation of ARIVA.DE AG as of July 1, 2019. To date, there has been no significant impact of the economic consequences of the COVID-19 pandemic on incoming payments.

The **other assets** amounting to **€1.60 million** (Dec. 31, 2019: €1.02 million) consist, among other things, of advance payments for invoices, which are generally higher at the beginning of the year.

As a result of the annual profit for the first half of the year, the **retained earnings** increased to **€6.64 million** as of June 30, 2020 (Dec. 31, 2019: €6.53 million). **Equity** increased accordingly to **€26.27 million** (Dec. 31, 2019: €26.11 million). The **equity ratio** was unchanged from the end of the year at **52%** (Dec. 31, 2019: 52%).

Provisions fell to **€1.54 million** due to bonus payments (Dec. 31, 2019: €1.77 million). As a result of the above-average increase in customer prepayments for our new software apps, **other liabilities** increased by **+52%** to **€6.61 million**.

The **net financial liabilities** (financial debts, less cash and short-term securities) as of June 30, 2020 fell to €10.49 million (Dec. 31, 2019: €13.47 million) in view of the positive cash flow development and the regular repayment. **Adjusted for the liabilities from IFRS 16** (€6.83 million), the **net financial liabilities** were **€3.66 million** and thus **significantly lower** than at the end of 2019 (€5.76 million). The financial liabilities also include contractually guaranteed working capital facilities of €3.00 million, of which €1.83 million were used in the form of rent guarantees and bank accounts with negative balances.

There were also **cash and cash equivalents** of **€2.00 million** as of June 30, 2020 (Dec. 31, 2019: €1.18 million). The **secured interest-bearing receivables** vis-a-vis the buyer of ARIVA.DE AG amounting to **€2 million** was repaid early at the end of July 2020. There is also a **commitment for a KfW loan (COVID-19) amounting to 2 million**, which can be accessed in the event of a deterioration in incoming payments or higher payment defaults. All loans are quoted in euros.

Due to the still small volume of foreign currency sales (20% to 30%), which are predominantly in hard currencies (CHF, GBP, HKD, USD) and which are partly shaped by opposing developments, **exchange rate hedging transactions** are **not being carried out**.

To **manage liquidity**, the group uses short-term liquidity planning and rolling multi-year liquidity planning. In addition, the subsidiaries plan their liquidity in coordination with the parent company.

New-ARR

€ 4.5 mln. - € 5.5 mln.

15%-20%*
REVENUE GROWTH

300-350
new SaaS-Customers

Stable

Net
Promoter
Score

Constant

LEVEL
of
employee
satisfaction

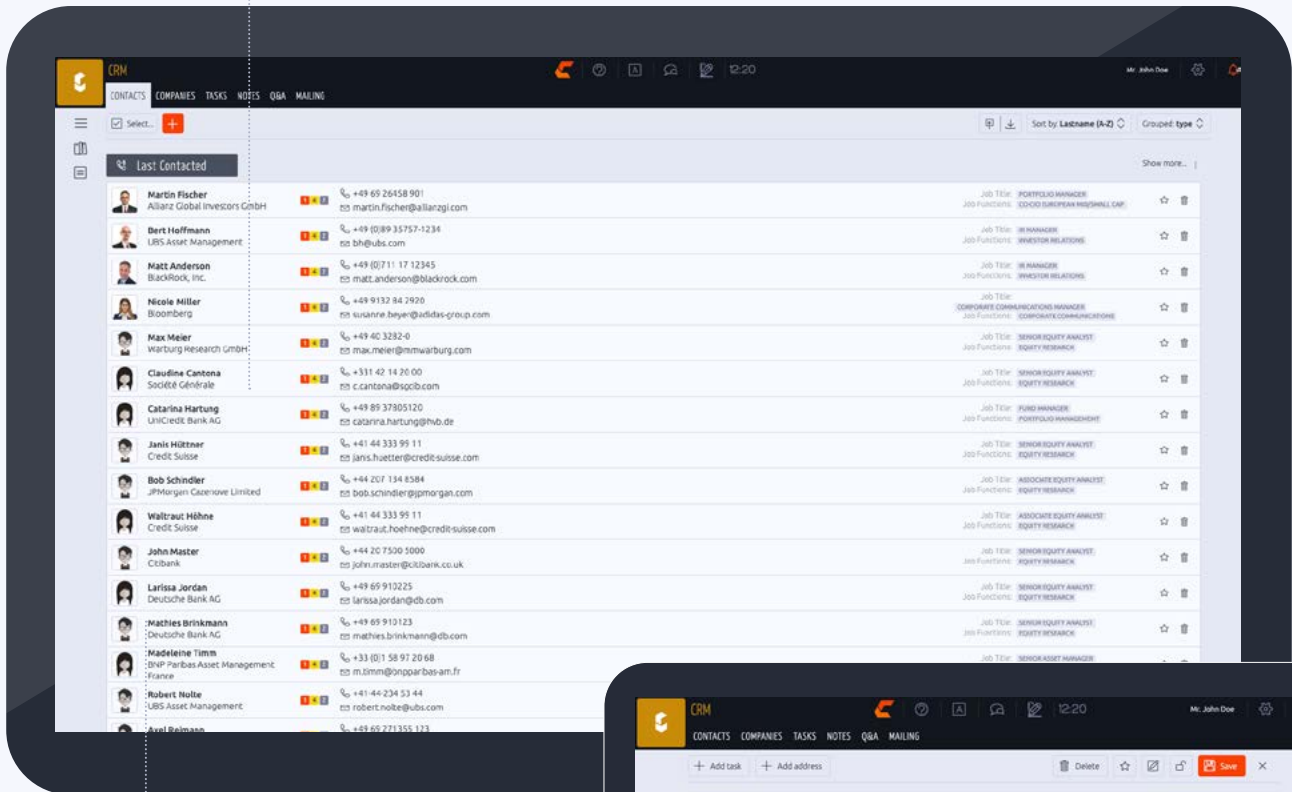
€4.0 mln. to €5.0 mln.

EBITDA

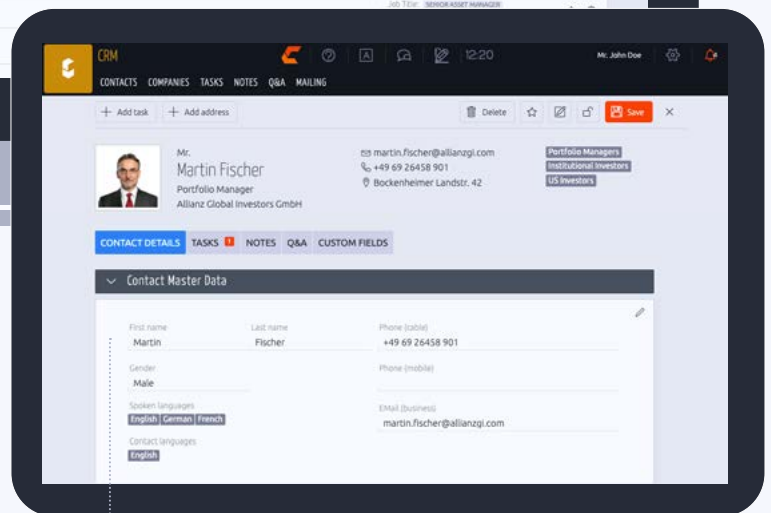
*pro forma excl. ARIVA.DE AG

» CRM & Mailing «

Customized CRM for Investor Relations integrated into the new IR COCKPIT



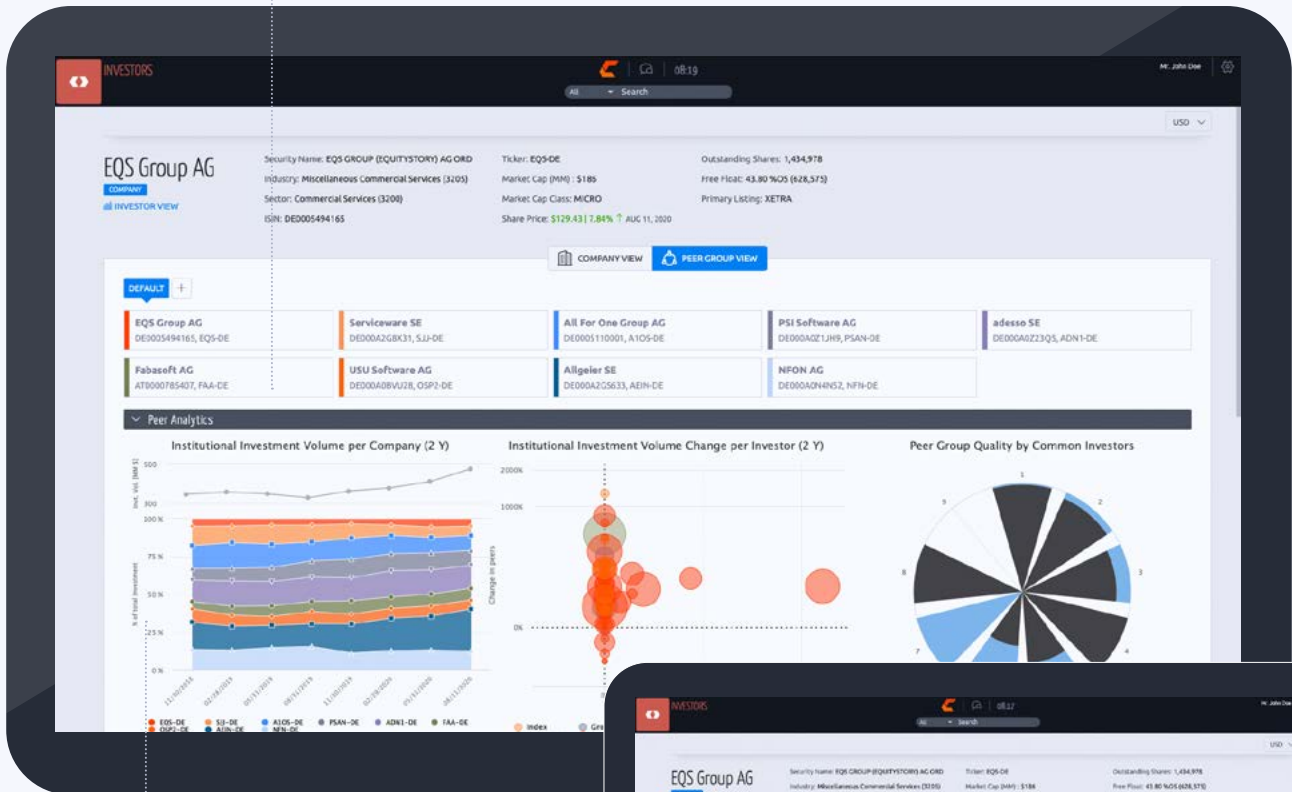
Fully integrated Mailing Solution for dissemination of content to existing and potential investors



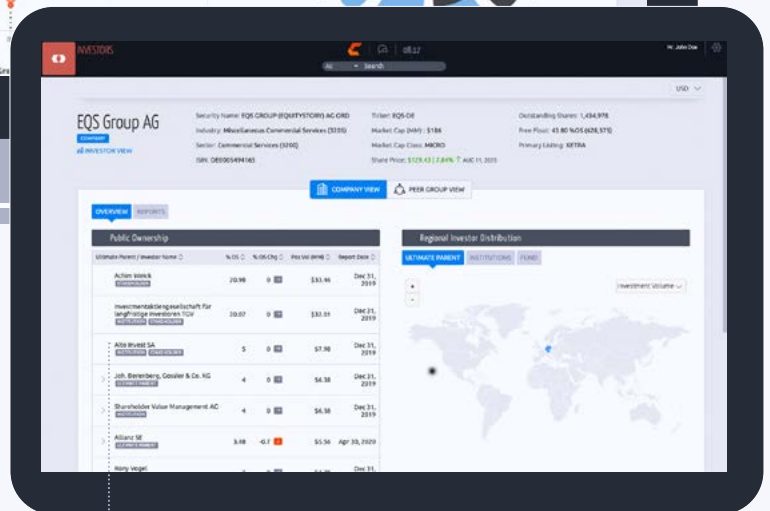
Management of existing and potential investors and related information including status- and task management

» Investors «

All investor data regarding the own company as well as for Peers – Fully integrated into the new COCKPIT



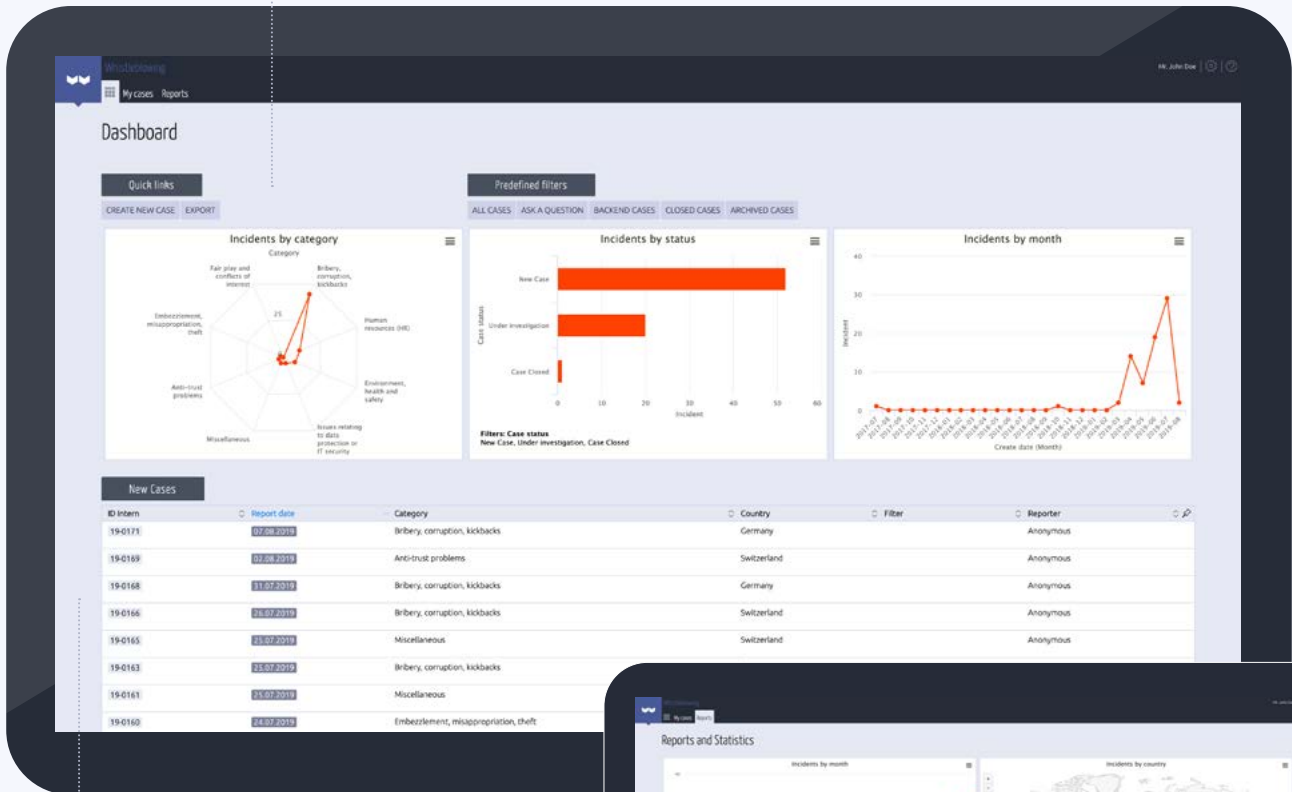
Comprehensive overviews and reports for internal and external reporting



Investor data and -contacts on Fund- and individual level

» Integrity Line «

Whistleblowing software for best-practice compliance



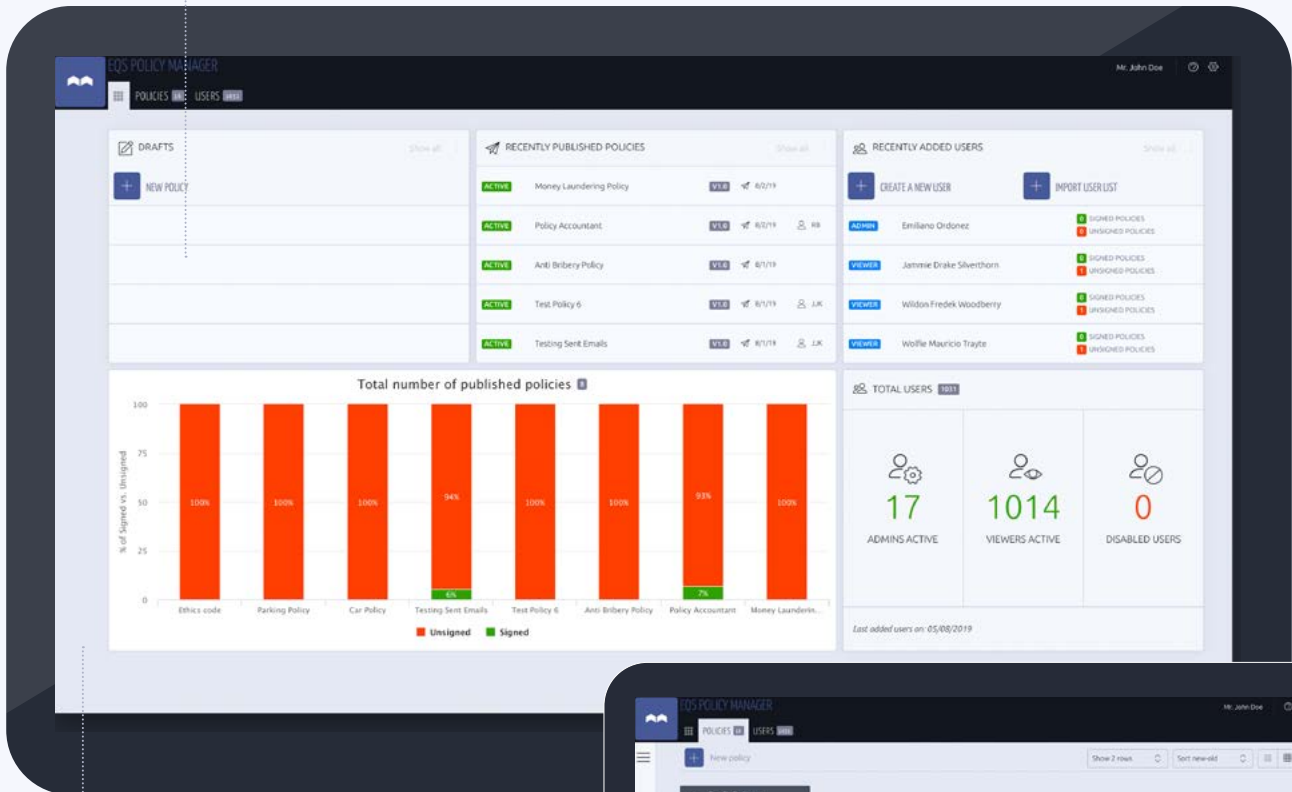
Comprehensive Case Management, individual Dashboards and numerous reporting options



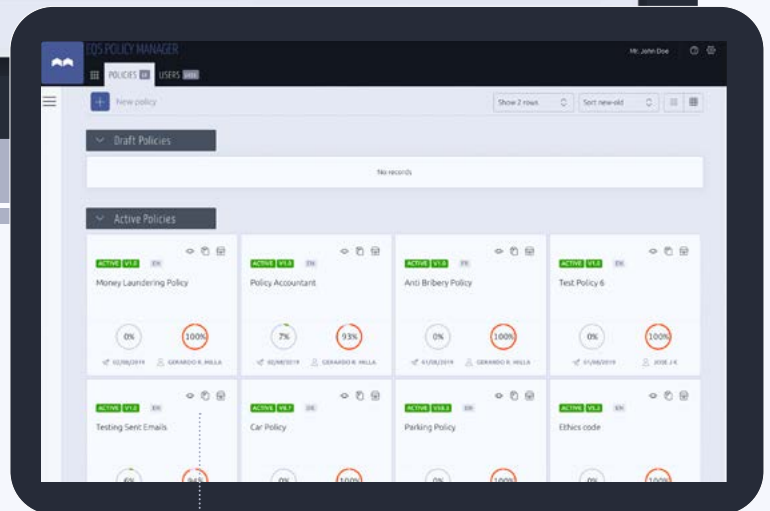
Real-time controlling for active Compliance

» Policy Manager «

Workflow solution for the Management of corporate policies – Fully integrated into the Compliance COCKPIT



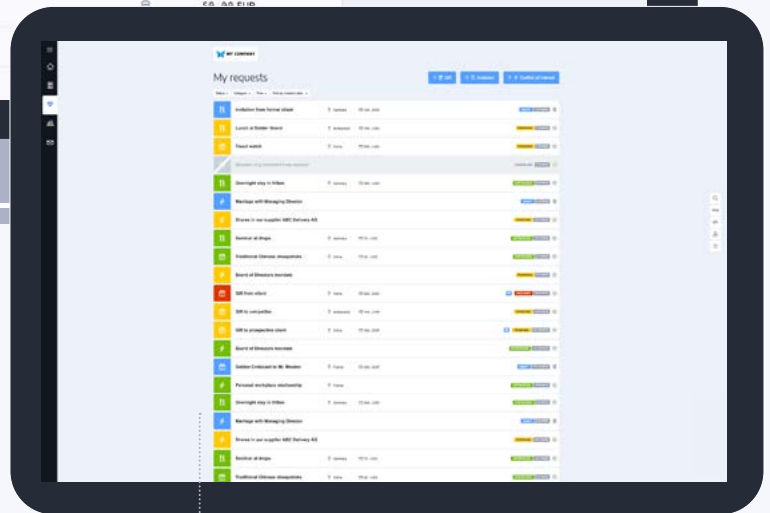
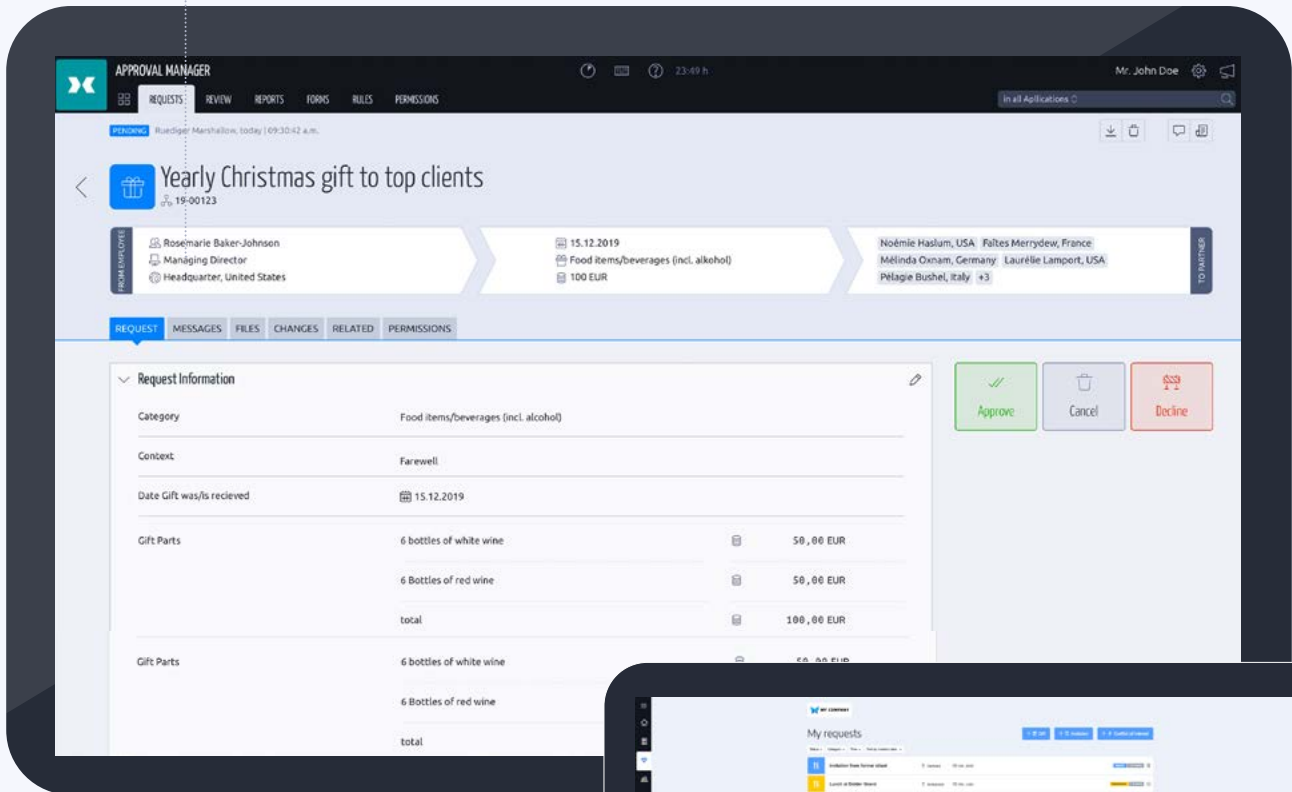
Individual dashboards and various reporting options



Continuous monitoring of the implementation of policies

» Approval Manager «

Workflow solution for the Management of gifts and hospitality – Fully integrated into the Compliance COCKPIT



Continuous monitoring and management of the cases

» Consolidated income statement Jan. 1 to June 30, 2020 «

	<i>Continuing Operations</i>		<i>Discontinued operations</i>		<i>Group total</i>	
	<i>6M 2020 EUR</i>	<i>6M 2019 EUR</i>	<i>6M 2020 EUR</i>	<i>6M 2019 EUR</i>	<i>6M 2020 EUR</i>	<i>6M 2019 EUR</i>
Revenues	18,454,498	15,205,647	-	3,497,165	18,454,498	18,702,812
Other income	383,470	202,016	-	62,553	383,470	264,569
Own cost capitalised	867,732	1,620,708	-	46,824	867,732	1,667,532
Purchased services	-3,276,987	-3,289,010	-	-467,396	-3,276,987	-3,756,406
Personnel expenses	-10,410,777	-10,416,451	-	-2,509,074	-10,410,777	-12,925,525
Other expenses	-3,021,967	-3,429,420	-	-373,257	-3,021,967	-3,802,677
EBITDA	2,995,969	-106,510	-	256,814	2,995,969	150,307
Depreciation & amortisation	-1,991,876	-1,605,686	-	-567,473	-1,991,876	-2,173,159
Operating result (EBIT)	1,004,093	-1,712,196	-	-310,659	1,004,093	-2,022,852
Interest income	59,292	9,491	-	13,305	59,292	22,796
Interest expenses	-140,082	-137,175	-	-26,478	-140,082	-163,653
Other financial income	105,111	69,342	-	0	105,111	69,342
Other financial expenses	0	0	-	-381	0	-381
Profit before tax (EBT)	1,028,414	-1,770,538	-	-324,213	1,028,414	-2,094,749
Income taxes	-911,360	-360,350	-	4,835	-911,360	-355,515
Group net income	117,054	-2,130,888	-	-319,378	117,054	-2,450,264
- thereof attributable to the owner of the company	134,609	-2,114,163	-	-237,079	134,609	-2,351,242
- thereof attributable to non-controlling interests	-17,553	-16,725	-	-82,299	-17,553	-99,022
Items that may be reclassified subsequently to profit or loss:						
Currency translations	3,178	62,162	-	0	3,178	62,162
Revaluation IAS 19	-20,380	0	-	0	-20,380	0
Other comprehensive income	-17,202	62,162	-	0	-17,202	62,162
Comprehensive income	99,853	-2,068,726	-	-319,378	99,853	-2,388,102
- thereof attributable to the owner of the company	73,565	-2,044,078	-	-237,079	73,565	-2,281,156
- thereof attributable to non-controlling interests	26,288	-24,648	-	-82,299	26,288	-106,946
Earnings per share - basis and diluted	0.09	-1.47	-	-0.17	0.09	-1.64

» Consolidated balance sheet as of June 30, 2020 «

Assets

	June 30, 2020 EUR	Dec. 31, 2019 EUR
Non-current assets		
Intangible assets	14,344,327	14,252,788
Goodwill	17,890,003	17,755,693
Tangible assets	7,853,051	8,837,621
Long-term financial assets	860,515	2,721,018
Other long-term assets	371,590	274,115
	41,319,485	43,841,236
Current assets		
Trade accounts receivables	3,739,432	3,764,878
Construction contracts	54,719	75,975
Tax assets	17,921	48,559
Current financial assets	2,298,261	271,967
Other current assets	1,224,254	748,699
Cash and cash equivalents	2,003,252	1,183,641
	9,337,838	6,093,718
Total assets	50,657,323	49,934,954

Equity and Liabilities

	June 30, 2020 EUR	Dec. 31, 2019 EUR
Equity		
Issued capital	1,434,978	1,434,978
Treasury shares	0	-1,850
Capital surplus	17,973,079	17,904,382
Retained earnings	6,644,168	6,534,411
Currency translation	272,355	269,177
Non-controlling interests	-51,721	-34,168
	26,272,859	26,106,930
Non-current liabilities		
Non-current provisions	599,791	590,500
Non-current financial liabilities	6,528,530	7,480,865
Deferred tax liabilities	1,909,996	1,166,286
	9,038,317	9,237,651
Current liabilities		
Current provisions	942,623	1,180,513
Trade account payable	1,669,450	1,847,855
Liabilities from percentage-of-completion	45,310	0
Current financial liabilities	5,960,255	7,173,134
Income tax liabilities	123,353	45,657
Other current liabilities	6,605,156	4,343,214
	15,346,147	14,590,372
Total equity and liabilities	50,657,323	49,934,954

» Consolidated Cash flow statement Jan. 1 to June 30, 2020 «

	<i>6M 2020</i> <i>EUR '000</i>	<i>6M 2019</i> <i>EUR '000</i>
Group earnings	117	-2,450
+ Income taxes	911	355
+ Interest expenses	140	164
- Interest income	-59	-23
- Profit on disposals of property, plant and equipment	0	-1
+/- Other non-cash expenses (income)	1,281	-41
+ Depreciation on fixed assets	1,992	2,173
- Change in provisions	-700	-789
-/+ Increase (decrease) of inventories, trade accounts receivables and other assets not attributable to investment or financing activities	-580	120
+ Increase of trade payables and other liabilities not attributable to investment or financing activities	1,212	1,514
- Interest expenses paid	-135	-175
+ Interest income paid	59	19
- Income tax paid	-83	-106
= Operating Cash Flow	4,155	760
- Purchase of property, plant and equipment	-135	-187
- Purchase of intangible assets	-870	-1,704
- Payments from financial assets	-200	0
+ Proceeds from financial assets	30	28
= Cash Flow from investment activities	-1,175	-1,863
- Cash payments to owners and minority shareholders (dividends, acquisition of entity's shares, redemption of shares, other distributions)	-18	-24
+ Cash proceeds from issuing bonds/loans and short or long-term borrowings	193	4,932
- Cash repayments of bonds/loans or short or long-term borrowings	-1,484	-3,138
+ Cash proceeds of liabilities from finance-lease	0	275
- Cash repayments of liabilities from finance-lease	-922	-1,010
= Cash Flow from financing activities	-2,231	1,035
= Change in cash funds from cash relevant transactions	749	-68
+ Cash funds at the beginning of period	1,184	1,308
+ Change in cash funds from exchange rate movements	70	40
= Cash funds at the end of period	2,003	1,280

» Consolidated statement of changes in equity Jan. 1 to June 30, 2020 «

	<i>Issued capital EUR '000</i>	<i>Treasury shares EUR '000</i>	<i>Capital surplus EUR '000</i>	<i>Retained earnings EUR '000</i>	<i>Currency trans- lations EUR '000</i>	<i>Attributable to owners of the parent EUR '000</i>	<i>Non-controlling interests EUR '000</i>	<i>Total equity EUR '000</i>
As of Dec. 31, 2018	1,435	0	17,955	8,037	279	27,706	419	28,125
Change of treasury shares	0	-2	-272	0	0	-274	0	-274
Share-based payment for employees	0	0	126	0	0	126	0	126
Deconsolidation subsidiary ARIVA.DE AG	0	0	0	-212	0	-212	-333	-545
Comprehensive income 2019	0	0	0	-1,291	0	-1,291	-120	-1,411
Other comprehensive income 2019	0	0	95	0	-10	85	0	85
As of Dec. 31, 2019	1,435	-2	17,904	6,534	269	26,140	-34	26,106
Change of treasury shares	0	2	23	0	0	25	0	25
Share-based payment for employees	0	0	66	0	0	66	0	66
Adjustment of retained earnings 2019 from subsidiary	0	0	0	-24	0	-24	0	-24
Comprehensive income 6M 2020	0	0	0	134	0	134	-18	116
Other comprehensive income 6M 2020	0	0	-20	0	3	-17	0	-17
As of June 30, 2020	1,435	0	17,973	6,644	272	26,324	-52	26,273

» Financial Calendar of EQS Group AG «

August 14, 2020	Publication of half-yearly financial statements
November 13, 2020	Publication quarterly statement (call-date Q3)

» Stock exchange data of EQS Group AG «

Share	EQS Group AG
WKN	549416
ISIN	DE0005494165
Ticker Symbol	EQS
Type of Shares	Registered shares
Sector	RegTech
Initial listing	June 8, 2006
Stock Exchange Listing	Open Market, Frankfurter Wertpapierbörse m:access, Börse München
Market segment	Scale
Company headquarter	Munich
Number of Shares	1,434,978 Units
Amount of Nominal Capital	1,434,978 Euro
Designated Sponsor	Baader Bank AG, Unterschleißheim

» Our Principles «



Put the client first
(company, result)



Be ambitious and
humble



Challenge decisions,
but once they're
made, commit wholly
to them



Have integrity and
demand it from others



Confront brutal facts,
yet never lose faith



Take responsibility for
poor results
("look in the mirror")



Give praise for good
results ("look out of the
window")



Make mistakes, but learn
from them ("fail well")



Support and develop your
team members



Lead by example

In dedicating ourselves to the EQS values, we practice 10 work principles for successful collaboration

» Values that lead us «



Team spirit

We have empathy and support/respect each other



Passion

We love what we do and are driven to achieve



Transparency

We are open-minded and actively share information



Trust

We are honest, trust each other and value a flat hierarchy



Ownership

We think/act like owners and take responsibility for our tasks

EQS Group is the
LEADING
EUROPEAN
CLOUD PROVIDER
FOR CORPORATE COMPLIANCE
& GLOBAL INVESTOR RELATIONS
SOLUTIONS



**EQS Group 2025*

We deliver the



- to minimize risks by complying with **local regulations**,
- to reach stakeholders **globally** and
- to **save time** and **money** by managing workflows digitally

The official version of the EQS Group statement is in German. The English translation is provided as a convenience to our shareholders. While we strive to provide an accurate and readable version of our statement in English, the technical nature of a report often yields awkward phrases and sentences. We understand this can cause confusion. So, please always refer to the German statement for the authoritative version.

Register court:
Amtsgericht Munich

Register number:
HRB 131048

Tax Identification Number in accordance with § 27a
Umsatzsteuergesetz
[German Turnover Tax Law]:
DE208208257

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Concept & design, editing and realisation:
EQS Group AG

Graphics:
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